

Message Text

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PAGE 01 MOSCOW 07628 131533Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 NSAE-00 INT-05
DOE-15 SOE-02 TRSE-00 /053 W
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R 131513Z APR 78
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 0408
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INFO AMEMBASSY BONN
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C O N F I D E N T I A L MOSCOW 07628

E.O.11652:GDS
TAGS: EEWT, EMIN, GW, FR, UR
SUBJECT: SAYANSK ALUMINUM SMELTER PROJECT

REF: (A) MOSCOW 7416, (B) MOSCOW 6988

1. DURING APRIL 13 LUNCHEON HOSTED BY DEPUTY MINISTER OF FOREIGN TRADE VLADIMIR SUSHKOV FOR HAROLD SCOTT, E/C COUNSELOR AGAIN EXPRESSED OUR INTEREST IN SAYANSK BID BY ALCOA. SUSHKOV INDICATED THAT HE HAD POSTPONED HIS TRIP TO FRANCE, WHICH WE UNDERSTAND CONCERNED AUTOMOTIVE INDUSTRY (SEPTTEL) RATHER THAN SAYANSK. TOLD IN JEST THAT WE HAD FEARED HE WOULD SIGN CONTRACT WITH PECHINEY, SUSHKOV REPLIED LAUGHING THAT SUCH A THOUGHT WAS A "PROVOCATION."

2. ON MORE SERIOUS NOTE, SUSHKOV SAID THAT PROBLEM WITH ALCOA BID WAS THAT ITS TECHNOLOGY REQUIRED USE OF SAND RATHER THAN POWDER. SINCE SOVIETS WORK WITH POWDER, ALCOA BID WOULD REQUIRE ONE ADDITIONAL STEP - TO PELLETIZE THE POWDER, WE ASSUME - AND PURCHASE OF NECESSARY EQUIPMENT WOULD BE A SUBSTANTIAL INCREMENTAL COST. DESPITE THIS FACT, SUSHKOV LEFT US WITH INFERENCE THAT ISSUE IS NOT YET DECIDED AND THAT ALCOA'S BID IS STILL RECEIVING
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CONSIDERATION. TOON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ALUMINUM, PROGRAMS (PROJECTS)
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Copy: SINGLE
Draft Date: 13 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
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Disposition History: n/a
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From: MOSCOW
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780459/aaaabxwi.tel
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Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7e5fa1b0-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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